

Glucose/HGB Dual Control Hemocue Machines

ITB#26-08-12

Question 1.

If there are bid terms and conditions the Vendor may not be able to agree to, will ABC allow the Vendor to include clarifications or exceptions as part of its bid submission?

Vendors may identify requested clarifications or exceptions within their bid submission for JCDH's review. However, JCDH reserves the right to determine whether any such clarification or exception is acceptable and whether it affects the responsiveness of the bid. Exceptions that materially alter the requirements, specifications, terms, or conditions of the solicitation may result in the bid being rejected. JCDH reserves the right to reject any or all bids in the best interest of the Department.

Question 2.

If there are insurance requirements that the Vendor may not be able to agree to, will ABC consider exceptions to insurance terms and conditions?

No. Bidders must comply with the insurance requirements as stated in the ITB. The successful bidder shall furnish a certificate of insurance evidencing adequate professional and public liability insurance and naming the Board and its agents, servants, and employees as additional insured. Exceptions to the insurance requirements will not be considered.

Question 3.

Is the one-year renewal option by mutual agreement or the sole decision of the County?

No. The ITB states that pricing shall remain firm for the entire duration of the bid period and that no modification, deviation, substitution, or other change will be made without prior written approval of JCDH. The solicitation does not provide for automatic price adjustments during any renewal term.

Question 4.

Are price adjustments considered/allowed for the renewal term?

Any request for a price adjustment during a renewal term must be submitted in writing and supported by appropriate documentation demonstrating the basis for the requested increase. Approval of any price adjustment is at the sole discretion of the County and is not guaranteed. Absent written approval by the County, pricing shall remain unchanged for the renewal term.

Question 5.

Please clarify whether the requirement for three references applies to all bidders, including vendors with a documented history of successful performance on prior JCDH contracts. If a bidder has previously supplied similar products to JCDH, would existing performance history satisfy the intent of the reference requirement?

Yes. The requirement to provide three (3) client references applies to all bidders. Prior successful performance with JCDH is valued and may be considered during the evaluation process; however, it does not replace the requirement to submit the three references specified in the ITB. All bidders must comply with the submission requirements to be considered responsive

Question 6.

The ITB states that JCDH may purchase additional catalog items from the awarded vendor. How would pricing for those additional catalog items be determined?

Pricing for additional catalog items not specifically listed in the ITB should be based on the awarded vendor's current catalog pricing. As stated in the ITB, JCDH reserves the right to purchase additional catalog items from the awarded vendor, and the awarded vendor must provide a current catalog showing list prices. Any such purchases will be reviewed and approved by JCDH in accordance with applicable procurement requirements.